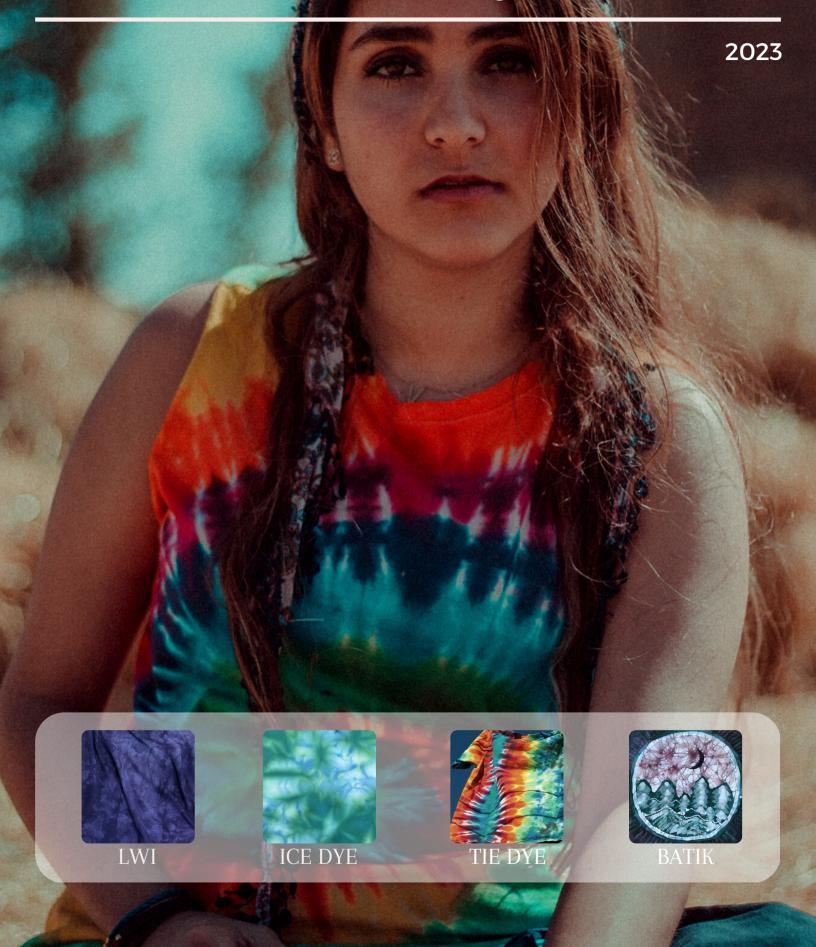
Hiring WAXON's dyeing services For new and returning clients



WAXON's Core Colors | 2023

Low-impact Dye Colors from WAXON Studio Exact shades will shift from dye bath to dye bath. Expect lighter & darker areas of color. Hues on screen are approximate! Thank you for embracing the nature of hand-dyed fabrics. Amethyst a deep berry. Oxblood Burgundy Rust Golden Brown a brown/brick our darkest red light, orangey dark pink red combo brown Moss Sorbet Amber Sungold Avocado a grown-up orange a warm wheat golden vellow grass greer Sky wish medium Indigo truest navy Midnight Blue Lavender our light warm warm blue seasons teal purple

Nightshade a dark warm

aark warm purple

Eggplant ur cool-tone purple

The Hand-dyer's Ethos:

Dyeing is an art, not a science. We expect and celebrate variations in hues from batch to batch. Colors on screen are never an exact replica of colors on real fabrics.

Here are example swatches of how our core colors start. and how they split over ice.

WAXON's 24 Core Colors for Ice Dyeing- 2023

Timberwolf grey formulated with warm undertones



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Prices subject to change; estimates can vary depending on project

Important info:

-ALL dye jobs include estimate & consultation -New product sampling rates begin @ \$20/pp (if samples are needed) -Prices listed here are exclusive of cost of blanks/fabric -All shipping costs will be charged to client (we get good rates!) -WAXON tags are sewn into each garment unless otherwise directed -we ask that you please tag or link to @waxonstudio/www.waxonstudio.com when listing our dyed items in your shop

> ALL Dye jobs include: -pre-wash of all items -two post-dye washouts -drying & folding services

Low-water immersion



Our easiest & most cost-effective dye technique. Dye lots are produced in batches and cannot be replicated exactly from dye lot to dye lot. Number of pieces in each dye lot depends on size & thickness of garment. Great for dyeing yardage! No tying, no ice, no bottles.

- all-over areas of lighter & darker hues are created organically in the dye bath
- Choose 1 color- stock or custom excellent choice for background of garments with screen printed designs
 - works on thick *or* thin fabrics

<u>Garments (t-shirt weight or thinner):</u>

\$30/pp 1-9 garments

\$16/pp 10-20 garments

\$13/pp 21-50 garments

\$10/pp for 51+ garments

Hoodies/sweatpants/heavyweight items add \$5/pp

Yardage:

\$25/yd for light to medium weight fabrics Add \$5/yd for heavier weight fabrics Minimum 2 yards per dye bath



Ice Dyeing

Each color splits into various and beautiful results. Works best with an all-over scrunch design, shown here (we will charge more for tied/folded designs, as they take lots more time and effort). Gorgeous watercolor-like effects that vary from garment to garment and across pieces of fabric.

- Choose 1 or multiple colors
- great for achieving an updated, modern "tie dye" look
- go subtle or wild!
- works best on light to medium weight fabrics

Garments (t-shirt weight or thinner):

\$40/pp 1-9 garments

\$25/pp 10-20 garments

\$20/pp 21-50 garments

\$15/pp for 51+ garments

Add \$10/pp for hoodies/sweatpants/heavyweight or large items



<u>Yardage:</u>

\$30/yd for light to medium weight fabrics Minimum 1 yard

Tie Dyeing

The classic look, totally customized for you and your brand. This form of dyeing actually takes the longest, uses the most dye, and requires the most hands-on time, especially with specific/complex folding requests. We recommend starting with a classic spiral. Sampling is required for custom colors, as we can't know what their final shade will be until after the final wash & dry.

- Choose from our 24 core colors or have us mix a custom shade
- go subtle or wild!
- works best on light to medium weight fabrics

<u>Garments (t-shirt weight or thinner), spiral 1-4 colors:</u>

\$40/pp 1-9 garments

\$25/pp 10-20 garments

\$22/pp 21-50 garments

\$20/pp for 51+ garments

Add \$10/pp for hoodies/sweatpants/heavyweight or large items

Pricing varies for tie-dye depending on:

- pattern desired
- number of colors
- garment style (i.e., long sleeve, hooded)

<u>Yardage:</u>

\$30/yd for light to medium weight fabrics. Minimum 1 yard.

Batik



Imagine your logo, your team, your company's name hand rendered in the incredible style of batik. We work with pure local beeswax to design your image & lettering in layers of wax and dye. Every single item is done one by one, with the hallmark batik crackle so ubiquitous to the craft. So hard to find these days in this digital design world!

- Batik is incredibly time consuming, but worth it for those who love it
- Garments must be sewn with all cotton thread, no synthetics at all in fabrics or stitching
- designs that work: lines, shapes, text, icons (no shading or sketched looks)
- talk with us about your idea to get an idea of what we can do

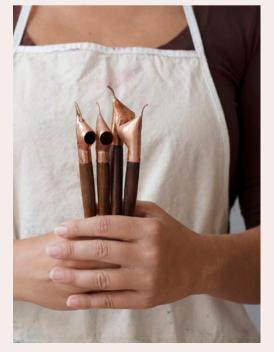
Pricing varies depending on complexity of design, # of pieces, etc.

We don't do any batiks for less than \$30/pp--it's just not financially viable.

Let's talk about how to find a solution for you and for us!

E.G., we can batik your logo once and license it for printing on merchandise.

Or do a batik design simple enough to be replicated by screenprinters to get an affordable batik look.



We want to work with you.

Our document's purpose is to help navigate the tricky world of pricing for handmade work. In this modern era of fast fashion and mass production, we know our prices represent real people practicing dyecraft by hand. Our rates must support the time and labor it takes to create our work and to ensure that we "make as much" as our wholesale clients do when reselling our work.

Feedback and questions welcome: info@waxonstudio.com